

Workplance Furniture



ISO 9001
FS 539105





About the workplace

Across an intensely competitive global market place there is a growing recognition of the link between the working environment and business performance.

Forward thinking organisations now recognise the workplace is a strategic asset.

SIS Workspace is a market leader in the area of workplace furniture solutions; we have the necessary skills, vast experience, resources and a range of integrated services to plan, deliver and manage your workplace furniture needs.

About us...

A heritage dating back to 1985.

SIS Workspace has developed into one of the UK's leading workplace solutions providers.

The workplace is a strategic asset!

SIS Workspace understands the relationship between people, technology, business process and real estate. We are obsessive about designing and detailing solutions to support your business strategies.

Our approach.

We bring together a world-class portfolio of products, underpinned by in-house expertise and a comprehensive range of furniture related services.

Strategic Partnership with the Senator Group.

Our trading relationship with our strategic partner, Senator, the UK's leading and largest workplace solutions provider, is one of total integration. Together we are able to offer diverse solutions to satisfy the majority of needs.

A customer-focused business.

We are passionate about the level of service we provide to our customers at each and every stage of our engagement and believe this is intrinsically linked to our long-term success.

We aim to deliver a remarkable service and customer experience at all levels, which is supported by our ISO9001 accreditation.

We are continually evolving and are obsessive about business improvement at all levels.

We focus and invest heavily to consistently improve our overall efficiency and effectiveness in everything we do, ensuring we can always offer 'value' to our clients.

Solutions for both complex requirements and day-to-day needs.

Because of our comprehensive product portfolio, in-house resources and service infrastructure SIS Workspace are equally skilled in terms of designing, specifying, and installing either a major complex project or simply an individual item of furniture throughout the UK.

More than just office furniture.

Our service offering goes beyond creating inspirational workplaces. We can support your workplace with Day2 needs and Furniture Management Services, ensuring you maximise on your initial investment.



A real partnership

The trading partnership between Senator, the UK's largest workplace furniture manufacturer, and **SIS Workspace**, a specialist furniture solutions provider brings together the unique mix of Senator's vast resources and our own consultancy and service offering.

A compelling proposition!

Background

Founded in 1976, **Senator** has grown into the UK's largest manufacturer of office furniture with over 1000 employees and an annual turnover approaching £100million. They occupy 700,000 sqft of office, development and manufacturing space in the UK and have a presence in Holland, the United States and Dubai.

Allermuir

Allermuir, acquired by Senator in 2005, offer a comprehensive and diverse collection of products for the leisure and corporate environments such as dining areas, cafes, breakout areas, reception areas, public spaces and bars.

Toraseen

A group company to offer an "entry level" furniture solution for clients with a challenging budget. Their comprehensive portfolio brings choice for desking, seating, storage and multipurpose needs backed up by a £1.5million stocking programme to react to tight delivery deadlines.

Manufacturing

Based in the North West, Senator have two major facilities. **Altham** is the hub of the group. This facility houses the Head Office and Showrooms as well as the desking manufacturing plant and warehouse space. **Huncoat** is the home to the Design and Development team and the seating plant together with their rapid response warehousing.

Showroom

Situated opposite Euston Station, the Senator Group's London showroom houses 5 floors of impressive displays and award winning product. Each floor has it's own unique purpose within the Showroom, from relaxing with a coffee on the ground floor to spaces where you can interact with the product, creating trial areas.

" At Senator, our predominant approach to market is via our dealer partners. With regard to SIS Workspace, we have a long-standing, extremely successful and fully integrated relationship.

Working closely together has ensured both organisations continue to develop, advance and grow our market share. We feel our dealer partnership approach allows us to add value to our proposition, benefiting the end user at many levels.

In the case of SIS Workspace, we recognise their expertise in terms of design, consultancy, workplace knowledge and their comprehensive range of furniture related services. We also endorse their expertise, experience and specialisation in the corporate market sector and their ability to successfully implement both major complex requirements, and excellent management of framework agreements UK wide.

We look forward to continuing to work together with SIS Workspace to build on our relationship, delivering innovative solutions, enabling our clients to benefit from inspiring and effective workplaces, helping them achieve their business objectives."

Colin Mustoe

**Chairman & Founder
Senator**





plan >> deli
ver >> manage

The benefits we bring

Typically we find a client will base their selection of a furniture provider around a number of procurement criteria, including: aesthetics, functionality, environmental credentials, availability, cost and the level of after sales support.

Working closely with our strategic partner, Senator, we are able to put forward an extremely **strong case** to be the provider for the majority of workplace furniture requirements including: major capital projects, national framework contracts or day-to-day business for major private and public sector organisations throughout the UK.

SIS Design & Workplace Consultancy is a dedicated division established to support organisations considering business improvement through workplace investment, whether it be relocation or refurbishment to enhance working practices, increase space efficiency or reduce occupancy costs. We can assist with a range of services including: workplace analysis, spatial planning, furniture specification and interior design.

Senator are the leading investor in R&D and design in the UK, where their own in-house team collaborate with renowned external specialist designers. Ultimately this means our clients benefit from the latest innovative furniture-based solutions, designed to meet challenges posed by ever changing and constantly evolving work processes and workplaces.

A unique ability to tailor a solution against an exacting brief or to overcome a specific conundrum by underpinning Senator's comprehensive furniture portfolio with Bisley Steel Storage Solutions, Humanscale Ergonomic Work-Tools, further complimented by a selection of hand picked specialist providers.

The ability to specify products with long-term performance capabilities supported by both product warranty and continuity of supply, ensuring Day2 availability is seamless. Confidence can also be gained by sourcing from our strategic partner, namely The Senator Group, their position as a global business together with consistently strong financial performance.

A range of integrated services beyond the supply of workplace furniture, giving additional value, typically sought by large-scale users of office furniture products.





Environmental credentials

SIS Workspace is committed to working closely with our manufacturing partners to reduce our collective impact on the environment. Our supplier selection process is rigorous; suppliers are carefully managed by our internal supplier development team.

Our immediate and longer-term emphasis is on designing and delivering solutions to our clients, selecting products that are environmentally sensitive, and have been produced with minimal environmental impact.

Our strategic partner, Senator, wherever possible strive to manufacture product containing a recycled content. **Typically the majority of Senator's products are up to 99% recyclable and contain on average 55% recycled materials.**



-  99% Recyclable content at "end of life" 55% on average recycled content used in the production of new furniture.
-  All Senator furniture manufactured in UK locations accredited to ISO14001 and FISP [Furniture Industry Sustainability Programme].
-  UK manufacturing partners reduce environmental impact during delivery "desk miles".
-  Negligible environmental impact during use.
-  Senator offers a complete "end of life" disposal programme offering various forms of environmentally friendly disposal of old office furniture.

Delivery & installation

SIS Workspace recognises the delivery and installation is a significant element in order to achieve a successful outcome and accomplish customer delight.

We combine meticulous planning with our vast experience and resources in this sector. Whether it is a major project or a single furniture item it is undertaken and completed on time, hassle-free and with minimal disruption.



UK coverage with deliveries undertaken by our own fleet of vehicles.



Office furniture installations undertaken by fully qualified installation teams ensuring safe and correct assembly of furniture.



Pre-installation planning and delivery scheduling for larger projects ensuring a seamless and successful installation.



Flexibility to deal with unforeseen site delays and obstacles outside our control whilst still focusing on completing the task in hand.



Day2 service

Successful completion is only part of the equation. SIS Workspace believe there is no real cut-off point following the completion of a project. Our commitment to Day2 needs is a key aspect in why we are often chosen ahead of our competitors when clients are searching for a supplier to either deliver a major capital project or manage a complex national framework contract.

We have developed a range of client-driven support services to ensure a client's workspace environment is operating effectively and we continue to support ongoing needs.

These services include: dedicated account management, spatial planning support, stock holding to provide a rapid response and rectification of any product non-conformance.

Furthermore we offer a range of complimentary services via our **FMS Division - Furniture Management Services**, to maximise and protect the life of your furniture asset.

It sounds obvious but we view clients as long-term business partners. We invest a huge amount of time, money and resources to ensure we provide the highest levels of service and ongoing support long after the initial installation programme is complete.

Proven track record

We build long-lasting, successful relationships with our clients. Since 1985 we have worked with organisations from many business sectors, creating inspiring work environments and providing on-going support.

Our clients include:

Arup
Atkins
Balfour Beatty
BNP Paribas
Caterpillar
Deloitte
DLA Piper
East Midlands Ambulance Service
Faithful + Gould
Irwin Mitchell Solicitors
City of Lincoln Council
Nestle
One Vision Housing
Serco
Sheffield City Council
Sheffield Primary Care Trust
Yorkshire Building Society
Working Links

Our mission

Our aim is simple - to design and deliver tailored workplace furniture solutions, creating both **inspiring and innovative** work environments, improving working practices, ensuring the relationship between an organisation's two largest cost bases and biggest assets, **people and property**, is maximised.

The right work environment will have a significant impact on an organisation's effectiveness, in turn helping our clients achieve their business strategies.



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